

SEMINOLE COUNTY GOVERNMENT AGENDA MEMORANDUM

SUBJECT: Proprietary Procurement for the purchase, installation and maintenance of AT&T Positron Viper System and Power 911 Intelligent Workstations with Power Map, Power MIS and E-Printer (5 PSAP Systems) (Grant \$1,694,702.56) (County \$242,926.09)

DEPARTMENT: Administrative Services

DIVISION: Purchasing and Contracts

AUTHORIZED BY: Frank Raymond

CONTACT: Betsy Cohen

EXT: 7112

MOTION/RECOMMENDATION:

Approve the Proprietary Procurement for the purchase, installation and maintenance of AT&T Positron Viper System and Power 911 Intelligent Workstations with Power Map, Power MIS, E-Printer (5 PSAP Systems) and authorize staff to issue a Purchase Order to AT&T Southeast, Inc., Orlando (Grant \$1,694,702.56) (County \$242,926.09).

County-wide

Ray Hooper

BACKGROUND:

The Seminole County E911 system is a critical system with many integrated components. This total solution approach is what makes Seminole County's current 911 system reliable. AT&T can provide a complete system/solution end to end which is critical for properly and reliably processing 911 calls. This Proprietary Procurement will provide for one provider for the County's 911 solution. The provider will be responsible for routing calls over the network, through the County's CPE and to the 911 operators. The following describe the background of the County's 911 system and delineates the justification for this procurement.

1. AT&T has been providing Seminole County with legacy BellSouth Selective Routing for over 20 years. AT&T has also been the County's sole source provider for E911 for the last eight (8) years.
2. AT&T is the County's Local Exchange Carrier and it is the only provider of this service and routes one hundred percent (100%) of 911 calls for Seminole County.
3. AT&T can provide support, installation and maintenance of every component of the 911 total solutions. This includes routing of the 911 calls, CPE equipment, maintenance and support. This is critical as it eliminates any "finger-pointing" when repairs need to be performed.
4. AT&T proposes one (1) equipment product, Positron Viper and Power 911 Workstations as their choice and the County for "best of breed" equipment. The County currently uses the Positron Lifeline and Power 911 equipment, so a move to the Viper system will appear seamless to the 911 operators. No extensive training will be necessary.
5. The Orange County Sheriff's Office is also upgrading to the Positron Viper, therefore in case of emergency, County's operators could relocate to their facility and continue to answer calls on a familiar system.

Seminole County received a grant from the State of Florida Department of Management Services – E911 Board for funds to improve the 911 system serving the County in the amount

of \$1,694,702.56. Public Safety Department will be responsible for the difference of \$242,926.09 for a total of \$1,937,628.65. Funds are available in account number 11913.055702.560642 (\$1,694,702.56) and 055725.560642 (\$242,926.09) CIP # 274601. The State of Florida has approved the restricted procurement (Proprietary Source) as part of the requirements under the this grant.

STAFF RECOMMENDATION:

Staff recommends that the Board approve the Proprietary Procurement for the purchase, installation and maintenance of AT&T Positron Viper System and Power 911 Intelligent Workstations with Power Map, Power MIS, E-Printer (5 PSAP Systems) and authorize staff to issue a Purchase Order to AT&T Southeast, Inc., Orlando (Grant \$1,694,702.56) (County \$242,926.09).

ATTACHMENTS:

1. Proprietary Source Form
2. State of Florida Grant Information
3. AT&T Scope
4. Equipment and Cost

Additionally Reviewed By:

☐ County Attorney Review (Ann Colby)

SEMINOLE COUNTY - PURCHASING AND CONTRACTS DIVISION

☐ SOLE SOURCE

☒ PROPRIETARY SOURCE

Date Requested: 06/20/2008

Requisition No.: _____

Requestor: Dina Walker

Telephone/Ext.: 5911

Department/Division: Public Safety/E911 Admin

Description of Products/Services: COMPUTER PREMISE EQUIPMENT & INTELLIGENT WORKSTATION CONSOLES.

Make: VIPER Manufacturer: POSITRON Model# _____

Support justification (Please attached additional information as appropriate):

Proposed Vendor: AT&T

Phone# 407-245-2135

Other Companies contacted: (Attach documentation of each firm contacted)

Compliance:

Does the requirement comply with the definition of sole/proprietary source as described in Section 220.4? ☒ Yes ☐ No

Is this requirement:

Necessary: Is this commodity or service necessary to accomplish the County's task or mission? ☒ Yes ☐ No

Unique: Is this commodity or service, or some necessary features, unique to this source? ☒ Yes ☐ No

Compliance with Bid Tampering (F.S. 838.22) is acknowledged by signatures below:

Requesting Division Manager's Signature: _____ Date: 6/24/08

Requesting Department Director's Signature: _____ Date: 7/24/08

Purchasing and Contracts Division Determination:

Analyst	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____
Supervisor	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____
Division Manager	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____

Description Posted (at least 7 business days): From _____ to _____

Determination Posted (at least 3 business days): From _____ to _____

BCC Date, if applicable: _____

Comments: Total - \$1,937,628.65 Grant - \$1,694,702.56 Cty - \$242,926.09

Purchase Order No.: _____

Amount of Purchase: \$ _____



DEPARTMENT OF MANAGEMENT
SERVICES

Governor Charlie Crist
Secretary Linda H. South

Florida E911 Board
4030 Esplanade Way
Tallahassee, Florida 32399-0950

850.921.2334: TEL
850.488.9837: FAX
<http://dms.myflorida.com>

April 8, 2008

Seminole County Board of County Commissioners
c/o Dina Walker, 911 Coordinator
150 Bush Boulevard
Sanford, FL 32773

Subject: 2007/08 E911 State Grant Program

Dear Ms. Walker:

The State of Florida E911 Board thanks you for submitting a grant application for funds to improve the 911 system serving your county. All applications were reviewed and placed in Priority order for awards.

The following provides details concerning your specific application(s):

<u>Amount Requested</u>	<u>Amount Awarded</u>	<u>Justification</u>
\$1,931,992.55	\$1,694,702.56	Grant request for CPE Replacement
Total Grant Award	\$1,694,702.56	

BOARD MEMBERS:

DEBORAH S. CARUTHERS SANDI L. CHERNOFF ANDREW M. FEENEY JOHN C. FORD CHARLES C. FREEMAN
MARILYN M. HAROUTUNIAN KIM L. PAXTON WILLIAM T. REID JAMES G. SMITH, II

APPLICATION FOR

THE E911 STATE GRANT PROGRAM

Introduction

The E911 State Grant Program is to assist counties with the installation of Enhanced 911 (E911) systems and to provide "seamless" Enhanced 911 throughout the State of Florida.

Eligibility

The Board of County Commissioners in any county in the State of Florida is eligible to apply for this grant program. Funding priorities are established in Appendix I.

Definition

As used herein, the term "Board" shall mean The State of Florida E911 Board.

General Conditions

1. The applicant must provide one complete original and seven copies of Page 5 through 10 and the associated quotes for the grant application postmarked or delivered on or before February 1, 2008.
2. The E911 Board will not consider leasing of equipment unless the applicant can show that leasing rather than purchase will reduce total costs.
3. Applications for grants for each item over \$25,000 must be accompanied by at least three written competitive quotes from different vendors. The E911 Board will compare the three quotes to any existing state contract in order to determine appropriate funding. Any county that has made a good faith effort to obtain three competitive quotes and has not been able to obtain the quotes can request E911 Board review based on substantiated proof of request for quotes or posting of the request with documentation of the limited responses. Sole sources funding will be considered on a case-by-case basis. Justification and documentation for sole-source funding must be provided with this application. Sole source will be considered if provided in accordance with Florida Statutes 287 or with provision of a letter from the county's purchasing department that the project is a sole source procurement based on the county's purchasing requirements. Grant applications less than \$25,000.00 shall be accompanied by at least one quote for equipment or services.
4. Applicants requesting items from different funding priorities should complete a separate application for each priority. **(SEE ADDENDUM I GRANT FUNDING PRIORITY LIST FOR A LISTING OF FUNDING PRIORITIES)**
5. No requests for funding will be acknowledged for any items not listed in Florida Statutes §365.172(9).
6. Salaries and associated expenses for 911 Coordinators and call takers or other 911 personnel will not be funded.
7. Equipment maintenance and warranty costs will not be funded on more than a one year basis.
8. Training costs shall be limited to training for the specific 911 system equipment being funded.

9. Wireline database costs from the Local Exchange Carrier, centerline mapping, vehicle expenses and aerial photography expenses will not be funded.
10. Should two or more counties jointly apply for a grant, each county will be required to complete and submit a Grant Program Application detailing the funds requested and the county responsible for the funds, with a combined grant package and/or a memorandum of understanding of all counties involved detailing the entire project.
11. Equipment procurement shall be based on the county's purchasing requirement and the applicable State purchasing requirements including Florida Statutes 112.061.

Grant Accounting and Reporting Procedures

12. Grant funds shall be deposited in an account maintained by the grantee, and each grant shall be tracked using a unique accounting code designator for deposits, disbursements and expenditures assigned by the County. All grant funds in the account maintained by the grantee shall be accounted for separately from all other funds. Grant funds, including accrued interest, can only be used between the beginning and ending dates of the grant unless the Board authorizes an extension. Time extension requests shall be submitted on a Request for Change Form. Failure to have the grant underway; e.g., equipment under contract, may result in the rejection of a time extension request and grantee county may be required to return the grant funds.
13. Grant funds must be deposited in an interest-bearing account, any interest generated must be spent as part of this project or the interest shall be returned to the Board. Utilization of the interest funds shall be authorized through an approved Request for Change Form and expenditure documentation shall be included in the final report.
14. Grantees will be required to submit quarterly reports summarizing all expenditures and status of the grant project. The report periods will end on September 30, December 31, March 31, and June 30 of each year with reports due within 30 days after these dates. In lieu of submitting a signed quarterly Budget/Expenditure Report form, the updated form can be e-mailed to the Board's administrative/technical staff. The County's Board of County Commission Chairperson shall be notified when updates are not received within 45 days. Funding continuance will be based on timely submission of quarterly reports.
15. At project completion, a final report shall be submitted based on the same reporting periods described above. The County shall determine the final completion date based on the final payment date, or the initiation date of the warranty period. Final documentation including copies of all expenditures and corresponding invoices shall be submitted within 90 days of the final report.
16. Responsibility for property and equipment obtained under a grant cannot be transferred under any circumstances. If a sale or transfer of such property or equipment occurs within three years after a grant ends, funds must be returned on a pro rata basis.
17. The grantee agrees that any improvement, expansion or other effect brought about in whole or part by grant funds will be maintained.

18. No changes or departures from the original request shall be permitted unless approved in writing by the Board. Such requests shall be submitted using the form attached in Appendix II. Any unauthorized change shall require the return of grant funds, plus any interest accrued.
19. The Board reserves the right to adjust the funds awarded based upon the minimum allowable specification for performing the needed E911 function.
20. Applications will be awarded based upon the priorities set by the Board as listed in Addendum I GRANT FUNDING PRIORITY LIST.
21. Quarterly reports and Request for Change forms may be faxed, emailed, mailed or delivered to the E911 Board Administrative or Technical Staff.
22. Applications must be delivered to the following address:
State of Florida E911 Board
ATTN: Penney Taylor
4050 Esplanade Way
Building 4030 - Suite 160E
Tallahassee, Florida 32399-0950
23. Grant funds shall be awarded during two fiscal schedules: 2007-08 (1st and 2nd quarter of 2008) and 2008-09 (3rd and 4th quarter of 2008). There is only one grant submissions date, February 1, 2008. The grants received as of that date will be used for both grant award schedules.

E911 STATE GRANT PROGRAM CALENDAR

	2007-08 Schedule	2008-09 Schedule
Counties submit Application	by February 1, 2008	by February 1, 2008
Board Members evaluate applications	February – April, 2008	February – July, 2008
Board votes on applications to fund at regularly scheduled meeting	February - June, 2008	July – October, 2008
Board sends notification of funding and issues check to counties approved for funding	before June 30, 2008	before December 30, 2008
Implementation period	One year from receipt of award and funds.	One year from receipt of award and funds.

24. Grant funds for the 2007-08 schedule will be disbursed in the 1st and 2nd quarter of 2008 upon notification of award. Notification of awards will be provided for the 2008-09 schedule but the grant funds will not be disbursed until the E911 Board receives a copy of the actual contract for the project.
25. The determination of the grant award schedule used to award approved grants will be based on grant funding, application requirements, grant priorities and county information submitted in the grant application. If a county would prefer the grant request to be awarded in the second grant schedule, note this in grant application item #7.

County Seminole

STATE OF FLORIDA E911 BOARD E911 STATE GRANT PROGRAM APPLICATION

Total Amount Requested: \$1,931,992.55

Project Title: E911 System Upgrade

1. Board of County Commissioners Chair: Brenda Carey
Mailing Address: 1101 E. First Street
City: Sanford
State: Florida Zip: 32771 -
Phone: (407) 665-7209 Fax: 407-665-7958
Suncom:
Email Address: alockhart@seminolecountyfl.gov
2. County 911 Coordinator: Dina Walker
Mailing Address: 150 Bush Blvd
City: Sanford
State: Florida Zip: 32773 - 6706
Phone: (407) 665-5911 Fax: 407-665-5036
Suncom:
Email Address: mwalker@seminolecountyfl.gov
3. Federal Tax ID Number: 59740013K

County Seminole

COUNTY INFORMATION

4. County Fact Sheet

- A. County Seminole
- B. Population 425,645
- C. Total Number of Incoming Nonwireless Trunks 41
- D. Total Number of Incoming Wireless Trunks 0
- E. Number of PSAP's 5
- F. Number of Call Taker Positions 46

G. Total Estimated Volume of 911 Calls (Please complete table)

AGENCY	WIRELINE	WIRELESS	TOTAL
Law Enforcement	18953	12176	31129
Fire	2825	1171	3996
Emergency Medical Services	Inc. in fire	Inc. in fire	
TOTAL	21778	13347	35125

H. a. What equipment is needed to maintain the Enhanced 911 system?

-Recording Equipment Yes ☒ No ☐

-Generator Yes ☐ No ☐

-CPE Equipment Yes ☒ No ☐

-Other (Please specify) 911 Workstation equipment

b. What are the current monthly costs for your E911 system (circuits, customer records, hardware and software, etc.)? \$101,199.00

c. What are the current monthly costs for maintenance of items included in b? \$ included

I. Financial Information:

a. Amount of County 911 capitol expenditure carry forward currently available 525,126.00

b. 911 fee revenue used for call taker salaries & expenditures (FY2006-07) \$223,721.24

c. 911 fee revenue used for 911 personnel salaries & expenditures (FY2006-07) \$190,676.70

d. County funded 911 expenditures (FY2006-07) \$0

e. Total 911 expenditures (FY2006-07) \$1,949,077.00

f. Total 911 fee revenues (FY2006-07) \$2,474,203.00 inc. interest

County Seminole

PROJECT DESCRIPTION AND JUSTIFICATION

A 12 POINT FONT MUST BE USED OR LEGIBLE HAND PRINTING

5. **NEEDS STATEMENT:** Describe your county's existing E911 system and justify the project. Describe why your county is requesting this grant and why your county would not be able to complete this project without this grant program. (Please limit needs statement to no more than one page.)

Seminole County currently has Positron Lifeline and IAP Plus workstations and Power 911 IWS at all five of our PSAPs. All of our equipment is over five years old and we received an End of Life notification for the IAP Plus workstations, ICM, UPI, and Express TTD keyboard equipment, effective July 2007. Currently our Power 911 and Lifeline CPE are being interfaced via the IAP workstations however due to End of Life, parts for repair and replacement are getting more difficult and expensive to find. Due to the difficulty of locating parts, at times repairs to our workstations are delayed causing service levels to be under what is needed for maximum efficiency. Due to our need to replace our current equipment as soon as possible, Seminole County is requesting consideration for Priority One Grant assistance.

To insure continued operations of the county's E911 system, the current system needs immediate replacement. The county's current funding is insufficient for the replacement and purchase of this equipment.

We currently have \$525,126.00 in capital carry-forward funds, however that will only allow us to replace a portion of our PSAPs equipment. The carry forward funds have been budgeted for logging recorder replacement utilizing \$300,000 of the carry forward funds. Funds are required for wireless phase II mapping system equipment and needed network upgrades, TTY devices and contingency. Award of this grant would allow us to replace all of our PSAPs equipment making the project more cost efficient and allow less liability.

6. **PURPOSE:** Briefly describe goal(s) and how this grant project would be in concurrence with the State E911 Plan.

The purpose of this grant is to replace the current E911 system with one that will meet the goals set forth by the State of Florida's 911 Plan on Enhanced 911 Systems. We will be able to expand our number of operator workstations as needed without difficulty of locating parts and timely delays. Another great benefit of moving to the Positron Viper is the ability to condense the amount of equipment. With the planned replacement, we will move from having five separate sets of back room equipment to maintain to only two Viper systems servicing the entire County.

County Seminole

7. PROJECT DESCRIPTION/JUSTIFICATION. Describe the project including the objectives, required steps and an approximate schedule or time frame with procurement and payment milestones. (Include sole source justification if applicable)

This project will require installation of new CPE at two locations and front room equipment at all five PSAP locations in the County. Positron VIPER facilitates the addition of call-handling positions remote from the PSAP. Through VoIP technology, voice and data can be transmitted together simultaneously, ensuring that remote positions have access to the features and data available at the main center, at any time. Since we are an existing Power 911 customer the transition will be painless. The same Power 911 GUI that is used to today is used with Positron VIPER. This minimizes training time and provides the same reliable interface that call-handlers are used to today. Since one of the cad systems used in the county is also manufactured by Positron and we are considering purchasing their Voice Recording equipment, we hope that by purchasing straight from Positron we will have one point of contact for repair issues and lower maintenance costs.

Upon notification of grant award Seminole County will begin to contract with Positron via the purchasing process. The anticipated schedule is:

0-90 Days – Work with Procurement and Purchasing department on contract

91- 140 Days –Order equipment and hold planning meetings

141-210 Days – Await deliver of equipment and prepare work area

211- 230 Days – Equipment delivered, installation and training begins.

Seminole County requested proposals from CPE vendors including the Local Exchange Carrier. We received three actual quotes from the requests. Attached are copies of the requests and responses from the other vendors. The proposal used for the budget report and this grant was from Positron as both our equipment vendor and service/maintenance provider.

8. Budget/Expenditure Report

Prepare an itemized Grant Budget ("Line Item" breakdown should include separated systems, i.e.; E911 System, and services items). The completed form shall be used to complete quarterly report requirements, listing expenditures and revisions {if any} in appropriate columns. If there is insufficient space, please include details in an attachment. **Budget costs should match requested vender quote.**

County:	Seminole	Grant Number:	5-08-04-25	Report Date:	July 18, 2008
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For Grant Period Ending:	<input type="checkbox"/> September30	<input type="checkbox"/> December31	<input type="checkbox"/> March 31	<input checked="" type="checkbox"/> June 30	Year:	2008	FINAL	<input type="checkbox"/>
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Proposed Budget				USE FOR QUARTERLY REPORTS	
Line Item	Unit Price	Quan.	Total Cost	Revised Budget	Expenditure Year-to-Date
A. Systems (Hardware, Software, Equipment & Labor)					
Positron Viper System and Power 911 Intelligent Workstations w/Power Map & Power MIS (5 PSAP Systems)		1	\$1,890,398.56	1,670,347.65	
E-Printer		5	\$25,925.00	25,925.00	
Total System Items			\$ 1,919,828.56	1,696,272.65	
B. Services (Training, Maintenance and Warranty Items)					
1 ST year Maintenance (5 PSAP Systems)		1	\$0.00	240,816.00	
Total Service Items			\$0.00	240,816.00	
System Total			\$1,919,828.56	1,696,272.65	
County E911 Funding Total (Carry Forward Funds) (If applicable)			\$225,126.00	225,126.00	
Grant Request Total			\$1,931,992.55	1,694,702.56	

USE FOR ALL REPORTS	
Total Amount of Grant Awarded	\$ 1,694,702.56
Total Interest for Grant Period	\$ 9,479.82
Final Completion Date:	

Signature, 911 Coordinator

County Seminole

9. ASSURANCES

ACCEPTANCE OF TERMS AND CONDITIONS: The grantee accepts all grant terms and conditions. Grantee understands that grants are contingent upon the availability of funds.

DISCLAIMER: The grantee certifies that the facts and information contained in this application and any attached documents are true and correct. A violation of this requirement may result in revocation of the grant, return of all funds and interest accrued (if any), to the Board and any other remedy provided by law.

NOTIFICATION OF AWARDS: The grantee understands and accepts that the notice of award will be advertised in the Florida Administrative Weekly and that 21 days after this advertisement the grantee waives any right to challenge or protest pursuant to Chapter 120, F.S.

MAINTENANCE OF IMPROVEMENT AND EXPANSION: The grantee agrees that any improvement, expansion or other effect brought about in whole or part by grant funds, will be maintained. No substantial changes or departures from the original proposal shall be permitted unless the E911 Board gives prior written authorization. Any unauthorized change will necessitate the return of grant funds, plus interest (if any) accrued.

Failure to utilize grant funds as represented may jeopardize eligibility to be considered for future funding.

10. AUTHORITY

I hereby affirm my authority and responsibility for the use of funds requested.

SIGNATURE – CHAIR, BOARD OF COUNTY COMMISSIONERS

DATE

Printed Name

ATTESTED TO

DATE

Appendix I

Request for Change

Name of County: SEMINOLE COUNTY

BUDGET LINE ITEM	CHANGE FROM	CHANGE TO
A. Systems (Hardware, Software, Equipment & Labor)		
Positron Viper System and Power 911 Intelligent Workstations w/Power Map, Power MIS and E-Printer. (5 PSAP Systems)	\$1,890,398.56	1,696,272.65
B. Services (Training, Maintenance and Warranty Items)		
1 ST year maintenance	\$0.00	240,816.00
TOTAL	\$1,890,398.56	\$1,937,088.65

Justification For Change:

Changed indicated the maintenance as a separate item under B services. Original System price included bundled maintenance cost. Grant amount did not change, additional cost is covered with County Carry Forward Funds.

Signature of Authorized Official

Date

For E911 Board use only.

Approved: Yes ☐ No ☐

E911 Board's Authorized Representative

Date

Addendum I

Funding Priorities for the E911 State Grant Program

The criteria for determining acceptability for disbursement of funds from the State of Florida E911 County Grant Program will be made on a PRIORITY basis. County grant applications shall be prioritized based on the availability of funds, current system life expectancy, system replacement needs, and Phase II compliance per the Federal Communications Commission. No grants will be available to any county for next-generation deployment until all counties are Phase II complete. There will be four (4) priorities as identified below:

PRIORITY 1: Counties with E911 Phase II systems that require immediate system replacement to maintain enhanced 911 status or when the expected life of the system is less than 1 year. Should any funds remain after provisioning for Priority 1 needs, remaining funds will be made available for Priority 2 grants.

PRIORITY 2: Statewide or regional next generation 911 systems including routing system implementations. Should any funds remain after provisioning for Priority 1 & 2 needs, remaining funds will be made available for Priority 3 grants.

PRIORITY 3: Counties with E911 or Phase II Systems requesting system upgrades related to next generation 911 system implementations. These may be hardware, software, network, or data base requirements. Should any funds remain after provisioning for Priority 1, 2 & 3 needs, remaining funds will be made available for Priority 4 grants.

PRIORITY 4: Statewide or regional systems including but not limited to mapping, geographic information systems (GIS) and backup system implementations. Should any funds remain after provisioning for Priority 1, 2, 3 & 4 needs, remaining funds will be made available for Priority 5 grants.

PRIORITY 5: Counties with E911 systems that require replacement of necessary hardware or software components for maintaining enhanced 911 status or wireless Phase II status. Should any funds remain after provisioning for Priority 1, 2, 3, 4, & 5 needs, remaining funds will be made available for Priority 6 grants.

PRIORITY 6: Counties with E911, Phase I or Phase II systems that require allowable 911 expense items that are not defined in Priorities 1, 2, 3, 4, & 5 but are needed to maintain a complete 911 system. This may include hardware or software that is allowable by the statutes but not covered in Priority 1, 2, 3, 4, & 5.

Priority 1 grants shall be funded first then Priority 2 and so forth until a priority level is reached where there are insufficient funds to fund all approved grant requests. Total funding for this priority may be adjusted based on the remaining funds available for these applications and the number of applications.

Funding Matrix

Awarded funding will be based on the county's financial need and the grant award may be adjusted based on the amount of capitol expenditure carry forward currently available, number of PSAP positions per population, number of calls per position and/or population, the county's currently assessed LEC E911 fee and other factors including percentage use of fee revenue for call taker and personnel costs.

The Funding Matrix will be completed and used in the grant evaluation process by the E911 Board. It is included in the grant application for informational purposes. Each of the items in the Funding Matrix will scored based on a value between zero and two. The following Funding Matrix Worksheet is an example of a completed worksheet with the maximum score on all items.

For E911 Board use only.

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E911 BOARD - 2008 STATE COUNTY GRANT EVALUATIONS

Grant	GRANT REQUEST	Application Adjusted Amount	REVISED AMOUNT	PRIORITY	APPROVED AMOUNT	PURPOSE	Required Submissions		COMMENTS
							On- time	Complete	
Brevard	\$ 1,627,164.00	\$ 10,626.00	\$ 1,616,538.00	1	\$ 1,616,538.00	E911 System Replacement	X	X	Excess per diem expense deducted
Charlotte	\$ 562,137.99		\$ 562,137.99	1	\$ 562,137.99	E911 System Replacement	X	X	
Citrus	\$ 723,283.26		\$ 723,283.26	1	\$ 723,283.26	E911 System Replacement	X	X	
Escambia	\$ 1,374,852.00		\$ 1,374,852.00	1	\$ 1,374,852.00	E911 System Replacement	X	X	
Flagler	\$ 339,921.00	\$ 1,242.00	\$ 338,679.00	1	\$ 338,679.00	E911 System Replacement	X	X	Excess per diem expense deducted
Highlands	\$ 482,671.63		\$ 482,671.63	1	\$ 482,671.63	E911 System Replacement	X	X	
Lee	\$ 430,711.00	\$ 2,186.61	\$ 428,524.39	1	\$ 428,524.39	E911 System Replacement	X	X	Excess per diem expense deducted
Manatee	\$ 232,347.29		\$ 232,347.29	1	\$ 232,347.29	E911 System Replacement	X	X	
Martin	\$ 576,752.00		\$ 576,752.00	1	\$ 576,752.00	E911 System Replacement	X	X	
Miami-Dade	\$ 4,864,439.59	\$ 317,289.43	\$ 4,547,150.16	1	\$ 4,547,150.16	E911 System Replacement/Regional PSAP	X	X	Non-allowable 2nd Yr maintenance deducted
Monroe	\$ 657,299.38		\$ 657,299.38	1	\$ 657,299.38	E911 System Replacement	X	X	
Okaloosa	\$ 494,758.17	\$ 3,800.00	\$ 490,958.17	1	\$ 490,958.17	E911 System & 911 Recorder Replacement	X	X	Non-allowable radio expense deducted
Orange	\$ 3,822,957.00		\$ 3,822,957.00	1	\$ 3,822,957.00	E911 System Replacement	X	X	Excess per diem expense deducted
Osceola	\$ 376,743.26		\$ 376,743.26	1	\$ 376,743.26	E911 System Replacement	X	X	
Palm Beach	\$ 2,098,554.00		\$ 2,098,554.00	1	\$ 2,098,554.00	E911 System Replacement	X	X	
Pasco	\$ 942,401.69	\$ 122,660.10	\$ 819,741.59	1	\$ 819,741.59	E911 System Replacement	X	X	Quote error deducted
Seminole	\$ 1,931,992.55	\$ 237,289.99	\$ 1,694,702.56	1	\$ 1,694,702.56	E911 System Replacement	X	X	Quote error deducted
St. Lucie	\$ 1,019,393.06		\$ 1,019,393.06	1	\$ 1,019,393.06	E911 System Replacement	X	X	
Sumter	\$ 422,242.39		\$ 422,242.39	1	\$ 422,242.39	E911 System Replacement	X	X	
Sumter	\$ 163,409.30	\$ 54.00	\$ 163,355.30	1	\$ 163,355.30	E911 System Replacement	X	X	Typo error deducted
Subtotal Priority I	\$ 23,144,030.56		\$ 22,448,882.43		\$ 22,448,882.43				
Brevard	\$ 217,270.08		\$ 217,270.08	2	\$ 217,270.08	E911 Network Circuits	X	X	
Charlotte	\$ 300,000.00		\$ 300,000.00	2	\$ 300,000.00	911 Call Routing	X	X	
Martin	\$ 200,000.00		\$ 200,000.00	2	\$ 200,000.00	911 Call Routing	X	X	
Palm Beach	\$ 1,148,762.00		\$ 1,148,762.00	2	\$ 1,148,762.00	E911 Network Circuits	X	X	
St. Lucie	\$ 50,000.00		\$ 50,000.00	2	\$ 50,000.00	911 Call Routing	X	X	
Subtotal Priority II	\$ 1,916,032.08		\$ 1,916,032.08		\$ 1,916,032.08				
Alachua	\$ 237,820.00	\$ 58,996.00	\$ 178,824.00	3	\$ 178,824.00	E911 Logging Recorder Replacement	X	X	Non-allowable radio expense deducted
Indian River	\$ 26,165.00	\$ 3,204.00	\$ 22,961.00	3	\$ 22,961.00	E911 Logging Recorder Replacement	X	X	Non-allowable radio expense deducted
Okaloosa	\$ 1,204,808.40	\$ 100,440.56	\$ 1,104,367.84	3	\$ 252,263.20	E911 Routing Equipment	X	X	Previous Priority 1 grant items deducted - Partial Awards
Palm Beach	\$ 3,315,635.00		\$ 3,315,635.00	3	\$ 181,037.29	Hosted 911 System Equipment	X	X	Partial Awards
Subtotal Priority III	\$ 4,784,428.40		\$ 4,621,787.84		\$ 635,085.49				Partial Awards

E911 BOARD - 2008 STATE COUNTY GRANT EVALUATIONS

Grant	GRANT REQUEST	Application Adjusted Amount	REVISED AMOUNT	PRIORITY	APPROVED AMOUNT	PURPOSE	Required Submissions		COMMENTS
							On- time	Complete	
1st Phase Total	\$ 29,844,491.04		\$ 28,986,702.35		\$ 25,000,000.00				
Okaloosa	\$ 1,072,398.20	\$ 240,106.05	\$ 832,292.15	3	\$ 832,292.15	E911 Network Fiber Circuits	X	X	Verification in Progress
Okaloosa	\$ 852,104.64	\$ -	\$ 852,104.64	3	\$ 852,104.64	E911 Routing Equipment	X	X	\$252,263.20 Phase I Award
Palm Beach	\$ 3,134,597.71		\$ 3,134,597.71	3	\$ 3,134,597.71	Hosted 911 System Equipment	X	X	\$181,037.29 Phase I Award
Subtotal Priority III	\$ 5,059,100.55		\$ 4,818,994.50		\$ 4,818,994.50				
Collier	\$ 500,000.00	\$ 140,905.00	\$ 359,095.00	4	\$ 359,095.00	Microwave Circuits for 911	X	X	
Hernando	\$ 342,843.00		\$ 342,843.00	4	\$ 342,843.00	Mobile 911 PSAP Equipment	X	X	
Subtotal Priority IV	\$ 842,843.00		\$ 701,938.00		\$ 701,938.00				
Citrus	\$ 535,399.71		\$ 535,399.71	5	\$ 535,399.71	Backup E911 System	X	X	
Martin	\$ 89,253.03		\$ 89,253.03	5	\$ 89,253.03	E911 Mapping Upgrade	X	X	
St. Johns	\$ 292,298.00		\$ 292,298.00	5	\$ 292,298.00	Backup E911 System	X	X	
St. Johns	\$ 100,439.00		\$ 100,439.00	5	\$ 100,439.00	E911 Backup Routing Equipment	X	X	
St. Johns	\$ 164,575.00		\$ 164,575.00	5	\$ 164,575.00	Backup E911 Recorder	X	X	
St. Johns	\$ 71,130.00		\$ 71,130.00	5	\$ 71,130.00	Backup E911 Mapping System	X	X	
St. Johns	\$ 7,681.00		\$ 7,681.00	5	\$ 7,681.00	Lightning Protection for E911 Backup Equipment	X	X	
Subtotal Priority V	\$ 1,260,775.74		\$ 1,260,775.74		\$ 1,260,775.74				
Martin	\$ 105,955.00	\$ 1,680.00	\$ 104,275.00	6	\$ 104,275.00	Backup 911 Recorder	X	X	Non-allowable radio expense deducted
St. Lucie	\$ 280,470.00	\$ 154,258.50	\$ 126,211.50	6	\$ 126,211.50	911 Workstations	X	X	Non-allowable CAD/radic expense deducted
Subtotal Priority VI	\$ 386,425.00		\$ 230,486.50		\$ 230,486.50				
St. Lucie	\$ 303,000.00	\$ 303,000.00	\$ -		\$ -	CAD Interface	X	X	Withdrawn
Withdrawn	\$ 303,000.00		\$ -		\$ -				
2nd Phase Total	\$ 7,852,144.29		\$ 7,012,194.74		\$ 7,012,194.74				
1st & 2nd Phase Grand Total	\$ 33,709,932.98	\$ 1,697,738	\$ 32,012,194.74		\$ 32,012,194.74				



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National Account Manager
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June 19, 2008

Mrs. Dina Walker

The following information provides a summary of equipment and services to be provided by AT&T for the proposed Positron Viper E-911 system. This service is provided to you exclusively by AT&T and is for a term of 60 months. This design features two Viper host sites...one at the Sheriff's Office and one at Oviedo PD configured in a redundant manner as well as three remote sites including Public Safety, Winter Springs and Lake Mary.

The Wide Area Network (WAN) has been proposed in a separate document via the MyFloridaNet service from the State of Florida. The WAN is not included in this proposal and would need to be procured through the State of Florida. We look forward to working with you on this critical service for the citizens of Seminole County and am available to answer any question or concerns you may have. Thank you very much.

1. PSAP Overview

5 Locations

- Sheriff's Office
 - Public Safety—Remote off Sheriff's Office
 - Oviedo
 - Lake Mary—Remote off Oviedo
 - Winter Springs—Remote off Oviedo
-
- Positions, 911 trunks, Admin Config

PSAP	Positions	911	Admin w/Caller ID
Sheriff's Office	30	40	34
Public Safety	10	10	19
Oviedo	3	32	5
Lake Mary	4	4	6
Winter Springs	2	4	5
Total	49	90	69

2. Positron Viper & Power 911 Overview

- Viper--*Voice over IP for Emergency Response*
- Positron's next generation E-911 controller
 - Fault tolerant system
 - Dual Softswitch servers
 - Dual Backroom servers
 - Dual CAMA Gateway Shelves & Cards
 - Dual VoIP Gateways & Cards
 - Dual LAN Switches
 - Dual NIC's in Servers & 911 Stations
 - Designed & built by Positron
 - Uses open standards protocol such as IP & SIP
 - Scalable up to 96 911 trunks
 - RAID Disk Array for data redundancy
 - Other features include:
 - Interface for 911 trunks
 - ANI/ALI Software
 - E-911 Voice Transfer to other agencies
 - Remote Diagnostics
 - CAD Interface (RS232 Dump to CAD system)
 - NetClock Interface
 - Battery Backup provided
- Power 911--Integrated Intelligent Workstation that provides call takers with on-screen control of both landline and wireless calls in a wide variety of telephony environments.
 - Interface with Viper controller
 - ANI/ALI module
 - Computer Telephony Module(on screen telephony)
 - Contact Module (Call & Transfer)
 - Lists Modules (Call Lists & Queries)
 - Integrated TDD
 - Integrated Call Recorder-Phone
 - MIS Software--Enterprise
 - Power Map Software--Enterprise
 - MAP Editing Software, ArcView
 - Monitors provided—manufacturers warranty only
 - UPS on Workstation PCs provide
 - HP Laser Printer for MIS, ANI/ALI screen prints etc...
 - Documentation (hardcopy)
- Complete Project Management provided
- Single Point of Contact provided via AT&T
- Onsite Training for Administrator, Call-Taker included per PSAP, MIS reporting
- Installation/professional services included via Positron and AT&T
- Local admin line termination at remote sites
- 100BaseT LAN cabling provided , QoS LAN Switches
- Remote monitoring of 911 trunks & system via (Network Orange) ?
- Spares provided per PSAP

- New 911 trunks installed at each PSAP
- New 9.6K ALI circuits w/10 digit ANI included
- New Verilink modems for ALI circuits included
- Onsite and remote Maintenance provided by AT&T
- Ongoing support of Software and upgrades

3. Implementation Process

- Contract signature/acceptance
- Project manager assigned to project—Single Point of Contact for Seminole County
- AT&T finalizes order with Positron
- Site Surveys performed...cabling, space, power, rack space, network etc...
- Any site requirements communicated to Seminole County
- Positron equipment ordered & staged
- New 9.6K ALI circuits (w/10 digit ANI) installed, tested
- New E-911 CAMA trunks (w/EMF signalling) installed, tested
- Network Orange remote monitoring installed, tested
- Positron equipment delivered, installed & tested
- Dispatcher and Supervisor training coordinated, per PSAP
- Finalize testing of equipment/software/trunks/
- Coordination of PSAP(s) cutover
- Billing updates per PSAP
- Project Completed

4. Next Step

- Seminole County decision, County Board approval, contract execution/delivery

Please call me with any questions.

Sincerely,



Thomas Gill

Purchase New AT&T / Positron VIPER System**Seminole County 911 Upgrade Project****Seminole Sheriff 911 - Option # 1**

Case FL07-E914-04 option 1 is a new contract to Purchase a new AT&T / Positron VIPER System

<u>Item</u>	<u>USOC</u>	<u>Quantity</u>	<u>Purchase</u>	<u>Monthly Maintenance</u>	<u>Total Purchase</u>	<u>Total Monthly Maintenance</u>
Positron VIPER Base System- (0x8x0)	W22K9	1	\$ 95,411.35	\$ 1,448.00	\$ 95,411.35	\$ 1,448.00
Surge Protection for cabinet (16 amp twist lock)	W22QC	1	\$ 1,606.45	\$ 24.00	\$ 1,606.45	\$ 24.00
IT Cabinet - 7 foot	W22KA	1	\$ 6,794.40	\$ 61.00	\$ 6,794.40	\$ 61.00
Positron CAMA Gateway Shelf	W22KB	5	\$ 815.10	\$ 13.00	\$ 4,075.50	\$ 65.00
CIM Card	W22KC	9	\$ 4,339.60	\$ 80.00	\$ 39,056.40	\$ 720.00
Positron Admin Interface Module (4 Ports)	TBD	10	\$ 1,279.65	\$ 30.00	\$ 12,796.50	\$ 300.00
-48 volt Power Supply for VIPER	W22KV	2	\$ 642.20	\$ 10.00	\$ 1,284.40	\$ 20.00
24 Port Switch with QoS	W22KK	8	\$ 1,048.80	\$ 23.00	\$ 8,390.40	\$ 184.00
Backroom Position Access License	W22KL	2	\$ 912.95	\$ 6.00	\$ 1,825.90	\$ 12.00
Positron VIPER Enabling Kit	W22KO	30	\$ 4,151.50	\$ 64.00	\$ 124,545.00	\$ 1,920.00
10 MB Router	TBD	0	\$ 4,301.60	\$ 89.00	\$ -	\$ -
17 inch Adjustable Monitor	TBD	4	\$ 252.00	\$ -	\$ 1,008.00	\$ -
19 inch Adjustable Monitor	TBD	62	\$ 293.00	\$ -	\$ 18,166.00	\$ -
Dual Video Card	W11YP	30	\$ 142.50	\$ 2.00	\$ 4,275.00	\$ 60.00
PWR 911 Base System Server 11-25 positions	W22KQ	1	\$ 126,500.10	\$ 1,425.00	\$ 126,500.10	\$ 1,425.00
PWR 911 Additional Positions (11+ Pos)VIPER	W22KR	19	\$ 9,470.55	\$ 106.00	\$ 179,940.45	\$ 2,014.00
PWR 911 Object Server	W117V	1	\$ 3,756.30	\$ 34.00	\$ 3,756.30	\$ 34.00
Power 911 Integrated Call Recorder	W11QV	30	\$ 547.20	\$ 6.00	\$ 16,416.00	\$ 180.00
Power 911 Integrated TDD for IAP Backroom	W11QW	30	\$ 548.15	\$ 7.00	\$ 16,444.50	\$ 210.00
145 - GB Hard Drive for G2 server	TBD	2	\$ 391.40	\$ 7.00	\$ 782.80	\$ 14.00
IWS Server Redundant Disk Array	W22Q2	2	\$ 2,630.55	\$ 44.00	\$ 5,261.10	\$ 88.00
Laser Printer with / Network Card	W11Q6	1	\$ 1,648.25	\$ 8.00	\$ 1,648.25	\$ 8.00

Regional MIS for 5 PSAPS	TBD	1	\$ 12,279.70	\$ 255.00	\$ 12,279.70	\$ 255.00
Power MIS 3.0 Server Component (16-30 Positions)	W117S	1	\$ 25,301.35	\$ 399.00	\$ 25,301.35	\$ 399.00
Power MIS 3.0 Additional Data License	W1106	14	\$ 707.75	\$ 11.00	\$ 9,908.50	\$ 154.00
Power Map 3.0 for ESRI Data	W115K	30	\$ 4,662.80	\$ 31.00	\$ 139,884.00	\$ 930.00
Power Map Base ESRI Editing Software	W115M	1	\$ 2,479.50	\$ 19.00	\$ 2,479.50	\$ 19.00
Power Map Base Map Configuration	W115O	1	\$ 2,639.10	\$ 51.00	\$ 2,639.10	\$ 51.00
Central GIS Server	TBD	1	\$ 6,922.65	\$ 25.00	\$ 6,922.65	\$ 25.00
Power MAP 3.2 Enterprise - Server License	TBD	1	\$ 12,520.05	\$ 311.00	\$ 12,520.05	\$ 311.00
Power MAP 3.2 Enterprise - Client License	TBD	1	\$ 2,087.15	\$ 52.00	\$ 2,087.15	\$ 52.00

<u>Item</u>	<u>USOC</u>	<u>Quantity</u>	<u>Purchase</u>	<u>Maintenance</u>	<u>Total Purchase</u>	<u>Maintenance</u>
Training Travel Fee	W117A	4	\$ 1,512.40	\$ -	\$ 6,049.60	\$ -
Training Living Expenses per day	W117B	38	\$ 186.00	\$ -	\$ 7,068.00	\$ -
Professional Services Price Per Day	W117X	15	\$ 1,852.50	\$ -	\$ 27,787.50	\$ -
Power 911 Call Taker Training per Day	W117C	48	\$ 273.60	\$ -	\$ 13,132.80	\$ -
Power 911 Administrator Training	W117G	1	\$ 2,491.85	\$ -	\$ 2,491.85	\$ -
PWR MAP Administrator Training/Day	W22CB	1	\$ 1,923.75	\$ -	\$ 1,923.75	\$ -
PWR MAP Call Taker Training per call taker	W22CC	24	\$ 273.60	\$ -	\$ 6,566.40	\$ -
Site Survey	W1173	1	\$ 2,900.35	\$ -	\$ 2,900.35	\$ -
Contract Prep Charge	WGGVF	1	\$ 316.00	\$ -	\$ 316.00	\$ -

Positron Quote Q68729G

	<u>Purchase</u>	<u>Monthly Maintenance</u>
Purchase New Positron VIPER equipment w/ AT&T Maintenance		
Total AT&T / Positron <u>Equipment</u> Charges Purchase VIPER / Seminole County Sheriff	\$ 952,243.05	\$ 10,983.00

17 inch Adjustable Monitor	TBD	1	\$ 252.00	\$ -	\$ 252.00	\$ -
E- Printer (Optional)	TBD	1	\$ 4,933.00	\$ 108.00	\$ 4,933.00	\$ 108.00
Optional E Printer					\$ 5,185.00	\$ 108.00

Purchase New AT&T / Positron VIPER System**Seminole County 911 Upgrade Project****Seminole County PSB - Option # 1****Case FL07-E914-04 option 1 is a new contract to Purchase a new AT&T / Positron VIPER System**

<u>Item</u>	<u>USOC</u>	<u>Quantity</u>	<u>Purchase</u>	<u>Monthly Maintenance</u>	<u>Total Purchase</u>	<u>Total Monthly Maintenance</u>
4 ft IT Cabinet	TBD	1	\$ 6,424.85	\$ 102.00	\$ 6,424.85	\$ 102.00
Positron CAMA Gateway Shelf	W22KB	2	\$ 815.10	\$ 13.00	\$ 1,630.20	\$ 26.00
Power Supply (-48 VDC)	W22KV	2	\$ 642.20	\$ 10.00	\$ 1,284.40	\$ 20.00
Positron Admin Interface Module (4 Ports)	TBD	6	\$ 1,279.65	\$ 30.00	\$ 7,677.90	\$ 180.00
AIM Module Spare	W22QD	1	\$ 1,255.90	\$ 29.00	\$ 1,255.90	\$ 29.00
24 Port Switch with QoS	W22KK	2	\$ 1,048.80	\$ 23.00	\$ 2,097.60	\$ 46.00
Backroom Position Access License	W22KL	1	\$ 912.95	\$ 6.00	\$ 912.95	\$ 6.00
Positron VIPER Enabling Kit	W22KO	10	\$ 4,151.50	\$ 64.00	\$ 41,515.00	\$ 640.00
Spare Positron VIPER Enabling Kit	W22KS	1	\$ 2,176.45	\$ 48.00	\$ 2,176.45	\$ 48.00
T-1 Router	W22KT	0	\$ 5,931.80	\$ 159.00	\$ -	\$ -
17 inch Adjustable Monitor	TBD	1	\$ 253.00	\$ -	\$ 253.00	\$ -
19 inch Adjustable Monitor	TBD	22	\$ 293.00	\$ -	\$ 6,446.00	\$ -
Dual Video Card	W11YP	10	\$ 142.50	\$ 2.00	\$ 1,425.00	\$ 20.00
PWR 911 Object Server	W117V	1	\$ 3,756.30	\$ 34.00	\$ 3,756.30	\$ 34.00
PWR 911 - Additional Position	W22KR	10	\$ 9,470.55	\$ 106.00	\$ 94,705.50	\$ 1,060.00
Power 911 Integrated Call Recorder	W11QV	10	\$ 547.20	\$ 6.00	\$ 5,472.00	\$ 60.00
Power 911 Integrated TDD for IAP Backroom	W11QW	10	\$ 548.15	\$ 7.00	\$ 5,481.50	\$ 70.00
Printer	W11OM	1	\$ 810.35	\$ 11.00	\$ 810.35	\$ 11.00
Laser Printer with / Network Card	W11Q6	1	\$ 1,648.25	\$ 8.00	\$ 1,648.25	\$ 8.00
Power MIS 3.0 Additional Client License	W11O9	1	\$ 308.75	\$ 5.00	\$ 308.75	\$ 5.00
Power MIS 3.0 Additional Data License	W11O6	10	\$ 707.75	\$ 11.00	\$ 7,077.50	\$ 110.00
Power Map 3.0 for ESRI Data	W115K	10	\$ 4,662.80	\$ 31.00	\$ 46,628.00	\$ 310.00
Power MAP 3.2 Enterprise - Client License	TBD	1	\$ 2,087.15	\$ 52.00	\$ 2,087.15	\$ 52.00

Travel Fee	W117A	1	\$ 1,512.40	\$ -	\$ 1,512.40	\$ -
Living Expenses per day	W117B	6	\$ 186.00	\$ -	\$ 1,116.00	\$ -
Professional Services Per Day	W117X	0	\$ 1,852.50	\$ -	\$ -	\$ -
Power 911 Call Taker Training per Day	W117C	12	\$ 273.60	\$ -	\$ 3,283.20	\$ -
PWR MAP Call Taker Training per call taker	W22CC	12	\$ 273.60	\$ -	\$ 3,283.20	\$ -
Site Survey	W1173	1	\$ 2,900.35	\$ -	\$ 2,900.35	\$ -

Positron Quote Q68729G

Purchase New Positron VIPER equipment w/ AT&T Maintenance

Total Positron Equipment Charges Purchase VIPER / Seminole County PSB

<u>Purchase</u>	<u>Monthly Maintenance</u>
\$ 253,169.70	\$ 2,837.00

17 inch Adjustable Monitor	TBD	1	\$ 252.00	\$ -	\$ 252.00	\$ -
E- Printer (Optional)	TBD	1	\$ 4,933.00	\$ 108.00	\$ 4,933.00	\$ 108.00

Optional E Printer

\$ 5,185.00	\$ 108.00
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Purchase New AT&T / Positron VIPER System**Seminole County 911 Upgrade Project****Oviedo PD - Option # 1****Case FL07-E914-04 option 1 is a new contract to Purchase a new AT&T / Positron VIPER System**

<u>Item</u>	<u>USOC</u>	<u>Quantity</u>	<u>Purchase</u>	<u>Monthly Maintenance</u>	<u>Total Purchase</u>	<u>Total Monthly Maintenance</u>
Positron VIPER Base System- (0x8x0)	W22K9	1	\$ 95,411.35	\$ 1,448.00	\$ 95,411.35	\$ 1,448.00
Surge Protection for cabinet (16 amp twist lock)	W22QC	1	\$ 1,606.45	\$ 24.00	\$ 1,606.45	\$ 24.00
IT Cabinet - 7 foot	W22KA	1	\$ 6,794.40	\$ 61.00	\$ 6,794.40	\$ 61.00
Positron CAMA Gateway Shelf	W22KB	5	\$ 815.10	\$ 13.00	\$ 4,075.50	\$ 65.00
CIM Card	W22KC	9	\$ 4,339.60	\$ 80.00	\$ 39,056.40	\$ 720.00
Positron Admin Interface Module (4 Ports)	TBD	10	\$ 1,279.65	\$ 30.00	\$ 12,796.50	\$ 300.00
-48 volt Power Supply for VIPER	W22KV	2	\$ 642.20	\$ 10.00	\$ 1,284.40	\$ 20.00
24 Port Switch with QoS	W22KK	2	\$ 1,048.80	\$ 23.00	\$ 2,097.60	\$ 46.00
Backroom Position Access License	W22KL	2	\$ 912.95	\$ 6.00	\$ 1,825.90	\$ 12.00
Positron VIPER Enabling Kit	W22KO	3	\$ 4,151.50	\$ 64.00	\$ 12,454.50	\$ 192.00
10MB Router	TBD	0	\$ 4,301.60	\$ 89.00	\$ -	\$ -
17 inch Adjustable Monitor	TBD	3	\$ 252.00	\$ -	\$ 756.00	\$ -
19 inch Adjustable Monitor	TBD	8	\$ 293.00	\$ -	\$ 2,344.00	\$ -
Dual Video Card	W11YP	3	\$ 142.50	\$ 2.00	\$ 427.50	\$ 6.00
Power 911 Database Server (1- 10 Positions)	W22KN	1	\$ 21,287.60	\$ 252.00	\$ 21,287.60	\$ 252.00
PWR 911 -Workstation (1-10 Positions)	W22KP	3	\$ 7,015.75	\$ 90.00	\$ 21,047.25	\$ 270.00
Power 911 Integrated Call Recorder	W11QV	3	\$ 547.20	\$ 6.00	\$ 1,641.60	\$ 18.00
Power 911 Integrated TDD for IAP Backroom	W11QW	3	\$ 548.15	\$ 7.00	\$ 1,644.45	\$ 21.00
145 - GB Hard Drive for G2 server	TBD	2	\$ 391.40	\$ 7.00	\$ 782.80	\$ 14.00
Power 911- Redundant Disk Array	W11Q2	2	\$ 6,257.65	\$ 98.00	\$ 12,515.30	\$ 196.00
Laser Printer with / Network Card	W11Q6	1	\$ 1,648.25	\$ 8.00	\$ 1,648.25	\$ 8.00
Power MIS 3.0 Server Component (5-15 Positions)	W117R	1	\$ 16,625.00	\$ 263.00	\$ 16,625.00	\$ 263.00
Power MIS 3.0 Additional Data License	W11O6	3	\$ 707.75	\$ 11.00	\$ 2,123.25	\$ 33.00
Power Map 3.0 for ESRI Data	W115K	3	\$ 4,662.80	\$ 31.00	\$ 13,988.40	\$ 93.00
Power MAP 3.2 Enterprise - Client License	TBD	1	\$ 2,087.15	\$ 52.00	\$ 2,087.15	\$ 52.00

Travel Fee	W117A	1	\$ 1,512.40	\$ -	\$ 1,512.40	\$ -
Living Expenses per day	W117B	7	\$ 186.00	\$ -	\$ 1,302.00	\$ -
Professional Services Per Day	W117X	0	\$ 1,852.50	\$ -	\$ -	\$ -
Power 911 Call Taker Training per Day	W117C	6	\$ 273.60	\$ -	\$ 1,641.60	\$ -
Power 911 Administrator Training	W117G	1	\$ 2,491.85	\$ -	\$ 2,491.85	\$ -
PWR MAP Administrator Training/Day	W22CB	1	\$ 1,923.75	\$ -	\$ 1,923.75	\$ -
PWR MAP Call Taker Training per call taker	W22CC	6	\$ 273.60	\$ -	\$ 1,641.60	\$ -
Site Survey	W1173	1	\$ 2,900.35	\$ -	\$ 2,900.35	\$ -

Positron Quote Q68729G

Purchase New Positron VIPER equipment w/ AT&T Maintenance
Total Positron Equipment Charges Purchase VIPER / Oviedo PD

<u>Purchase</u>	<u>Monthly Maintenance</u>
\$ 289,735.10	\$ 4,114.00

17 inch Adjustable Monitor	TBD	1	\$ 252.00	\$ -	\$ 252.00	\$ -
E- Printer (Optional)	TBD	1	\$ 4,933.00	\$ 108.00	\$ 4,933.00	\$ 108.00

Optional E Printer

\$ 5,185.00	\$ 108.00
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Purchase New AT&T / Positron VIPER System**Seminole County 911 Upgrade Project****Winter Springs PD - Option # 1****Case FL07-E914-04 option 1 is a new contract to Purchase a new AT&T / Positron VIPER System**

<u>Item</u>	<u>USOC</u>	<u>Quantity</u>	<u>Purchase</u>	<u>Monthly Maintenance</u>	<u>Total Purchase</u>	<u>Total Monthly Maintenance</u>
4 ft IT Cabinet	TBD	1	\$ 6,424.85	\$ 102.00	\$ 6,424.85	\$ 102.00
Positron CAMA Gateway Shelf	W22KB	1	\$ 815.10	\$ 13.00	\$ 815.10	\$ 13.00
Power Supply (-48 VDC)	W22KV	2	\$ 642.20	\$ 10.00	\$ 1,284.40	\$ 20.00
Positron Admin Interface Module (4 Ports)	TBD	2	\$ 1,279.65	\$ 30.00	\$ 2,559.30	\$ 60.00
AIM Module Spare	W22QD	1	\$ 1,255.90	\$ 29.00	\$ 1,255.90	\$ 29.00
24 Port Switch with QoS	W22KK	2	\$ 1,048.80	\$ 23.00	\$ 2,097.60	\$ 46.00
Backroom Position Access License	W22KL	1	\$ 912.95	\$ 6.00	\$ 912.95	\$ 6.00
Positron VIPER Enabling Kit	W22KO	2	\$ 4,151.50	\$ 64.00	\$ 8,303.00	\$ 128.00
Spare Positron VIPER Enabling Kit	W22KS	1	\$ 2,176.45	\$ 48.00	\$ 2,176.45	\$ 48.00
T-1 Router	W22KT	0	\$ 5,931.80	\$ 159.00	\$ -	\$ -
17 inch Adjustable Monitor	TBD	1	\$ 252.00	\$ -	\$ 252.00	\$ -
19 inch Adjustable Monitor	TBD	6	\$ 293.00	\$ -	\$ 1,758.00	\$ -
Dual Video Card	W11YP	2	\$ 142.50	\$ 2.00	\$ 285.00	\$ 4.00
PWR 911 Object Server	W117V	1	\$ 3,756.30	\$ 34.00	\$ 3,756.30	\$ 34.00
PWR 911 -Workstation (1-10 Positions)	W22KP	2	\$ 7,015.75	\$ 90.00	\$ 14,031.50	\$ 180.00
Power 911 Integrated Call Recorder	W11QV	2	\$ 547.20	\$ 6.00	\$ 1,094.40	\$ 12.00
Power 911 Integrated TDD for IAP Backroom	W11QW	2	\$ 548.15	\$ 7.00	\$ 1,096.30	\$ 14.00
Printer	W11OM	1	\$ 810.35	\$ 11.00	\$ 810.35	\$ 11.00
Laser Printer with / Network Card	W11Q6	1	\$ 1,648.25	\$ 8.00	\$ 1,648.25	\$ 8.00
Power MIS 3.0 Additional Client License	W11O9	1	\$ 308.75	\$ 5.00	\$ 308.75	\$ 5.00
Power MIS 3.0 Additional Data License	W11O6	2	\$ 707.75	\$ 11.00	\$ 1,415.50	\$ 22.00
Power Map 3.0 for ESRI Data	W115K	2	\$ 4,662.80	\$ 31.00	\$ 9,325.60	\$ 62.00
Power MAP 3.2 Enterprise - Client License	TBD	1	\$ 2,087.15	\$ 52.00	\$ 2,087.15	\$ 52.00

Travel Fee	W117A	1	\$ 1,512.40	\$ -	\$ 1,512.40	\$ -
Living Expenses per day	W117B	4	\$ 186.00	\$ -	\$ 744.00	\$ -
Professional Services Per Day	W117X	0	\$ 1,852.50	\$ -	\$ -	\$ -
Power 911 Call Taker Training per Day	W117C	6	\$ 273.60	\$ -	\$ 1,641.60	\$ -
PWR MAP Call Taker Training per call taker	W22CC	6	\$ 273.60	\$ -	\$ 1,641.60	\$ -
Site Survey	W1173	0	\$ 2,900.35	\$ -	\$ -	\$ -

Positron Quote Q68729G

Purchase New Positron VIPER equipment w/ AT&T Maintenance

Total Positron Equipment Charges Purchase VIPER / Winter Springs PD

**Purchase Monthly
Maintenance**

\$ 69,238.25 \$ 856.00

17 inch Adjustable Monitor	TBD	1	\$ 252.00	\$ -	\$ 252.00	\$ -
E- Printer (Optional)	TBD	1	\$ 4,933.00	\$ 108.00	\$ 4,933.00	\$ 108.00

Optional E Printer

\$ 5,185.00 \$ 108.00

Purchase New AT&T / Positron VIPER System**Seminole County 911 Upgrade Project****Lake Mary PD - Option # 1****Case FL07-E914-04 option 1 is a new contract to Purchase a new AT&T / Positron VIPER System**

<u>Item</u>	<u>USOC</u>	<u>Quantity</u>	<u>Purchase</u>	<u>Monthly Maintenance</u>	<u>Total Purchase</u>	<u>Total Monthly Maintenance</u>
4 ft IT Cabinet	TBD	1	\$ 6,424.85	\$ 102.00	\$ 6,424.85	\$ 102.00
Positron CAMA Gateway Shelf	W22KB	1	\$ 815.10	\$ 13.00	\$ 815.10	\$ 13.00
Power Supply (-48 VDC)	W22KV	2	\$ 642.20	\$ 10.00	\$ 1,284.40	\$ 20.00
Positron Admin Interface Module (4 Ports)	TBD	2	\$ 1,279.65	\$ 30.00	\$ 2,559.30	\$ 60.00
AIM Module Spare	W22QD	1	\$ 1,255.90	\$ 29.00	\$ 1,255.90	\$ 29.00
24 Port Switch with QoS	W22KK	2	\$ 1,048.80	\$ 23.00	\$ 2,097.60	\$ 46.00
Backroom Position Access License	W22KL	1	\$ 912.95	\$ 6.00	\$ 912.95	\$ 6.00
Positron VIPER Enabling Kit	W22KO	4	\$ 4,151.50	\$ 64.00	\$ 16,606.00	\$ 256.00
Spare Positron VIPER Enabling Kit	W22KS	1	\$ 2,176.45	\$ 48.00	\$ 2,176.45	\$ 48.00
T-1 Router	W22KT	0	\$ 5,931.80	\$ 159.00	\$ -	\$ -
17 inch Adjustable Monitor	TBD	1	\$ 252.00	\$ -	\$ 252.00	\$ -
19 inch Adjustable Monitor	TBD	10	\$ 293.00	\$ -	\$ 2,930.00	\$ -
Dual Video Card	W11YP	4	\$ 142.50	\$ 2.00	\$ 570.00	\$ 8.00
PWR 911 Object Server	W117V	1	\$ 3,756.30	\$ 34.00	\$ 3,756.30	\$ 34.00
PWR 911 -Workstation (1-10 Positions)	W22KP	4	\$ 7,015.75	\$ 90.00	\$ 28,063.00	\$ 360.00
Power 911 Integrated Call Recorder	W11QV	4	\$ 547.20	\$ 6.00	\$ 2,188.80	\$ 24.00
Power 911 Integrated TDD for IAP Backroom	W11QW	4	\$ 548.15	\$ 7.00	\$ 2,192.60	\$ 28.00
Printer	W11OM	1	\$ 810.35	\$ 11.00	\$ 810.35	\$ 11.00
Laser Printer with / Network Card	W11Q6	1	\$ 1,648.25	\$ 8.00	\$ 1,648.25	\$ 8.00
Power MIS 3.0 Additional Client License	W11O9	1	\$ 308.75	\$ 5.00	\$ 308.75	\$ 5.00
Power MIS 3.0 Additional Data License	W11O6	4	\$ 707.75	\$ 11.00	\$ 2,831.00	\$ 44.00
Power Map 3.0 for ESRI Data	W115K	4	\$ 4,662.80	\$ 31.00	\$ 18,651.20	\$ 124.00
Power MAP 3.2 Enterprise - Client License	TBD	1	\$ 2,087.15	\$ 52.00	\$ 2,087.15	\$ 52.00

Travel Fee	W117A	1	\$ 1,512.40	\$ -	\$ 1,512.40	\$ -
Living Expenses per day	W117B	4	\$ 186.00	\$ -	\$ 744.00	\$ -
Professional Services Per Day	W117X	0	\$ 1,852.50	\$ -	\$ -	\$ -
Power 911 Call Taker Training per Day	W117C	6	\$ 273.60	\$ -	\$ 1,641.60	\$ -
PWR MAP Call Taker Training per call taker	W22CC	6	\$ 273.60	\$ -	\$ 1,641.60	\$ -
Site Survey	W1173	0	\$ 2,900.35	\$ -	\$ -	\$ -

Positron Quote Q68729G

Purchase New Positron VIPER equipment w/ AT&T Maintenance

Total Positron Equipment Charges Purchase VIPER / Lake Mary PD

<u>Purchase</u>	<u>Monthly Maintenance</u>
\$ 105,961.55	\$ 1,278.00

17 inch Adjustable Monitor	TBD	1	\$ 252.00	\$ -	\$ 252.00	\$ -
E- Printer (Optional)	TBD	1	\$ 4,933.00	\$ 108.00	\$ 4,933.00	\$ 108.00

Optional E Printer

\$ 5,185.00	\$ 108.00
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Summary

	<u>Purchase</u>	<u>Monthly Maintenance</u>
Total AT&T / Positron <u>Equipment</u> Charges Purchase VIPER / Seminole Sheriff	\$ 952,243.05	\$ 10,983.00
Total AT&T / Positron <u>Equipment</u> Charges Purchase VIPER / Seminole County PSB	\$ 253,169.70	\$ 2,837.00
Total AT&T / Positron <u>Equipment</u> Charges Purchase VIPER / Oviedo PD	\$ 289,735.10	\$ 4,114.00
Total AT&T / Positron <u>Equipment</u> Charges Purchase VIPER / Winter Springs PD	\$ 69,238.25	\$ 856.00
Total AT&T / Positron <u>Equipment</u> Charges Purchase VIPER / Lake Mary PD	\$ 105,961.55	\$ 1,278.00
Total Purchase price for five locations	\$ 1,670,347.65	
Total monthly maintenance price for five locations		\$ 20,068.00
Total annual maintenance for five locations		\$ 240,816.00

Optional

E Printer	\$ 25,925.00	\$ 540.00
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TOTAL	\$1,696,272.65
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GRANT AMOUNT	1,694,703.00
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